

26 Questions were submitted by prospective proposers for the RFP. The questions are repeated verbatim below, with the answer to each in italics. Several questions concern schedules of nearby facilities; because of the length and size of those schedules they are posted separately in labelled pdf files, with the relevant answers referring to those documents.

1. Does the RFP specifications to “avoid caffeine” indicate a change in requirements from previous RFPs?

The quote comes from the Seattle Parks Healthy menu criteria, and is intended only as a general guideline, not as an absolute ban. The RFP seeks a business offering coffee/espresso, which Seattle Parks understands usually contains caffeine. It is our hope that proposers would use the Healthy Menu criteria to craft their menu in such a way that non caffeinated offerings (such as decaf coffee or non coffee drinks) were also available.

2. Similarly, do the requirements for healthy food offering represent a new change?

Parks began requiring healthy/healthier options from vendors in 2011 and began including the current guidelines in food service RFP packets in 2012.

3. Will you favor proposals with a higher percentage of healthy menu options?

The proposed menu is a scored portion of the evaluation, and additional points are awarded for inclusion of healthier options, but it is only one of the scored criteria of the evaluation, along with the financial proposal, proposed schedule, experience in the food service business, proposed price schedule and professional presentation of concession.

4. What is the event schedule (the next year) for Building 30?

The event schedule is constantly changing with more events being scheduled and occasionally cancelled. Most events for the coming year have not yet been scheduled. For the current schedule look at the attached adobe file named “Hangar 30”.

5. What is the event schedule for the Shelter-3 picnic area?

The event schedule is constantly changing with more events being scheduled and occasionally cancelled. Most picnics for the coming year have not yet been scheduled. For the current schedule look at the attached adobe file named “Magnuson Shelter 3 Schedule”

6. What is the athletic event schedule for Fields 1-9

The event schedule is constantly changing with more events being scheduled and occasionally cancelled. Most events for the coming year have not yet been scheduled. For the current schedule look at the attached adobe files named “Magnuson Field Schedule” for each numbered field

7. What traffic study data is available for 74th Street and the parking lot?

Seattle Parks does not have an applicable traffic study available to provide.

8. What is the schedule for the current vendor (presumably by season)?

With the exception of weather closures, currently the vendor operates 12:00 p.m.-6:00 p.m. Monday-Sunday.

9. How many hours has the current vendor been open in the last calendar year (by month, if available)?

Seattle Parks does not have this information.

10. What are the limits to hours of concession service that may be scheduled?

Seattle Parks will allow the concessionaire to be open at any time the Park itself is open, between 4:00 a.m. – 11:00 p.m.

11. Can the concession permit specify exclusive vending rights for the entire park or any portion of the park?

The permit will not specify exclusive vending rights, however, only one concession permit will be issued for the central campus area, which includes the Mickey Miriam Field complex, off leash dog park and Junior League Dog Park. Special events may arrange their own concessions for their special event as a part of their event permit, and other concessions do exist in other parts of Magnuson Park (inside the Tennis Center, inside Arena Sports).

12. Could satellite vending locations be arranged for scheduled park events whose sponsors do not provide their own concessions?

The selection of vendors for Special Events is at the discretion of Event Organizers. The successful proposer will have the right to operate their Concession at the designated location at all times, including during special events.

13. Is general parking allowed within the specified vending area?

The parking lot adjacent to the concession is available for general parking.

14. Do vendors receive their insurance coverage through Safeco?

Concessionaires may purchase their insurance through any insurance company authorized to do business in Washington State as long as the coverage meet the criteria stated in the Concession Agreement (a sample agreement is included in the RFP packet).

15. How much electrical power (presumably in amps) is available at the site?

There is a single 100 amp circuit available.

16. What charges apply for electric power?

This is potentially a subject for negotiation; the current concession contract does not require a monthly electrical payment. Other, similar contracts with the Parks system stipulate a fixed monthly payment for utilities; generally in the range of \$25-\$35/month

17. Is this power metered, and, if so, where is the meter?

The power is not metered.

18. What type of power connector is used?

Leviton 100 A 125/250 VAC Receptacle.

19. Who pays for the Honey Bucket toilet service?

Seattle Parks pays for the SaniCan service available to the public near the Junior League Playground. However, the successful proposer will need to provide a toilet and hand washing facilities for their staff in order to meet King County Health standards. The cost of this restroom and its maintenance (pump out service, etc.) must be paid by the concessionaire.

20. Will the department favor nonprofit businesses ?

No, there is no scoring advantage or preference given for non-profit businesses.

21. Will the department favor women- and minority-owned businesses?

Women and minority owned businesses are especially encouraged to apply, but no preference or scoring advantage can be given to them in the evaluation process.

22. Will the department favor businesses pursuing social objectives like hiring the partially disabled, providing public-service information or hiring those with minor legal infractions unrelated to their job assignments?

Seattle Parks applauds socially conscious entrepreneurs, but no preference or scoring advantage is given in the evaluation process. All employees of the concession must be able to pass a background check in order to work in the Park; the background check is only concerned with crimes against people.

23. Will the department favor businesses working with strong corporate and community sponsors?

Sponsorship and outside partnerships are not a factor included in the evaluation criteria.

24. What is the amount of the concession fee for the current concession agreement?

The current concessionaire pays 10% of gross revenues after Sales tax, plus all applicable Washington State Leasehold tax. The gross revenues detailed on page 8 of the RFP packet are reported actuals of the current concessionaire, with monthly concession fees equally 10% of each monthly revenue figure. The stated minimum payment of the current concessionaire is \$125/month. The 10% due for monthly concession fees has never been less than the \$300 minimum payment stipulated in the current RFP.

25. Are non-accepted proposals kept on file and subject to public disclosure?

All proposals submitted become the property of Seattle Parks and are subject to public disclosure requests.

26. Is there any reason why a new concession vendor could not hire employees or owners of the current concession contractor or other RFP responders?

As long as all employees are able to pass a background check, the concessionaire is free to select their own staff.